

# **Minutes of the COIN-OR Foundation, Inc. Strategic Leadership Board Conference Call**

November 8, 2012

## **1 Scheduled Agenda**

1. Election of officers (President, Secretary, Treasurer)
2. Approval of minutes from the official meeting of December 2, 2011.
3. Developing a Strategic Plan.
4. Developing a steady income stream to support hardware and software infrastructure maintenance.
5. Progress on web site.
6. Membership discussion.
7. Loose ends from legal policy discussion.
8. Bringing the repository up-to-date.

## **2 Minutes of the Meeting**

The meeting was called to order by the President at 3:15 pm ET. In attendance: Lou Hafer, Bill Hart, Alan King, Ted Ralphs, Paul Rubin, Matt Saltzman. Absent: Kevin Furman, Randy Kiefer. A quorum was present.

### **2.1 Election of Officers**

The current officers (Saltzman, Hafer, Kiefer) expressed their willingness to continue. There were no other nominations.

Motion to acclaim the existing officers for the coming year (Rubin, Ralphs). Adopted (unanimous).

### **2.2 Approval of Minutes**

Motion to approve the minutes of the official meeting of December 2, 2011 (Hafer, Ralphs). Adopted (unanimous).

## **2.3 Developing a Strategic Plan and a Steady Income Stream**

Discussion started with consideration of NSF funding opportunities. One program, Software Infrastructure for Sustained Innovation (solicitation 13-511) might be appropriate for COIN. The deadline for proposals is February 4, 2013.

A wide-ranging discussion followed, circling around the questions of ‘Who are our customers?’ and ‘How do we convince them that COIN has value?’ Alan observed that the COIN community and infrastructure is not easily or immediately replaceable and this should be a key part of our pitch. Bill pointed out that we can’t be too wrapped up in who’s going to pay. We’ll never come to a point where all preconditions are in place. Rather, we need to lay out different scenarios for the future, concentrating on vision without bogging down in immediate feasibility. This brought us rather quickly back to the need for a strategic planning document. We need to identify, for example, key projects, and development efforts that would be of interest to our developer community and to our customers. Lou noted that we have a memory problem; each discussion seems to start anew and cover the same ground. Bill volunteered to take the lead on developing a strategy document; several members expressed a willingness to help.

## **2.4 Other Items**

There was no discussion of other agenda items.

A quick poll of those present established the date for the next meeting as Thursday November 29, 2012, in order to allow everyone to enjoy the Thanksgiving holiday.

A motion to adjourn (Saltzman, King) was adopted (unanimous). The conference call ended at 4:05 pm ET.

## **3 Summary of Resolutions**

- \* Motion to acclaim the existing officers for the coming year. (Rubin, Ralphs) adopted (unanimous).
- \* Motion to approve the minutes of the official meeting of December 2, 2011. (Hafer, Ralphs) adopted (unanimous).